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UNITED STATES DEPARTMENT OF AGRICULTURE ECONOMIC RESEARCH SERVICE

### PREFACE

Pecans have been an important source of income to growers in the South for many years. In 1961, the United States Department of Agriculture undertook a study of the pecan industry as part of a broad program of research aimed at increasing market efficiency and expanding markets for farm products. Southern States were asked to cooperate in this phase of the study to determine the production and marketing practices of pecan growers.

Personnel of 6 State agricultural experiment stations conducted surveys of pecan growers during the summer and fall of 1961 and generously supplied the data for this report. Personnel responsible for the surveys, by State, were:

- Arkansas--Dr. H. J. Meenen, Head, and Dr. Donald E. Farris, Associate Agricultural Economist, Department of Agricultural Economics, University of Arkansas.
- Florida -- Dr. H. G. Hamilton, Head, and Dr. Donald L. Brooke, Agricultural Economist, Department of Agricultural Economics, University of Florida.
- Georgia -- Dr. N. M. Penny, Head, and J. R. Russell, Assistant Agricultural Economist, Department of Agricultural Economics, Georgia Experiment Station, Experiment, Georgia.
- Mississippi--Dr. D. W. Parvin, Head, Department of Agricultural Economics, Mississippi State University.
- New Mexico--Dr. H. R. Stucky, Head, and S. C. James, Assistant Professor, Department of Agricultural Economics, New Mexico State University.
- South Carolina--Dr. G. H. Aull, Head, and Wendell H. Thomas, Assistant Agricultural Economist, Department of Agricultural Economics, Clemson Agricultural College.

The Florida and Arkansas Agricultural Experiment Stations have published reports based on some of the data presented here. These are:

- "Production and Marketing Practices of Florida Pecan Producers," by D. L. Brooke, Agricultural Economics Mimeo Report No. 62-4, September 1961.
- "The Pecan Industry in Arkansas--Marketing System and Production Cost," by D. E. Farris, R. L. Taylor and E. J. Allen. In process.

This is one of a group of USDA reports dealing with various aspects of the pecan industry. The first report was:

"The Pecan Shelling and Processing Industry--Practices, Problems, Prospects," by Jules V. Powell and Donn A. Reimund, Agricultural Economics Report No. 15, September 1962.

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Washington, D. C. September	1963

### SUMMARY

Pecans are an important source of income to growers throughout the southern tier of States from North Carolina to New Mexico. The total crop of pecans consists of nuts from both seedling and improved pecan trees. The size of the crop varies widely from year to year. Quality also varies among production areas in any given year and from year to year. Total production of pecans has trended upward and improved varieties are an increasing share of the total crop.

This report presents production and marketing data obtained from pecan growers in Arkansas, Florida, Georgia, Mississippi, New Mexico, and South Carolina. Data were obtained from 576 pecan growers who owned 370,000 pecan trees, or 13 percent of the trees listed in the 1959 Census of Agriculture for the 6 States.

In 1961, 89 growers expressed intentions to plant over 38,000 trees, while 61 growers planned to remove about 4,000 trees, mostly for reasons beyond their control. If growers follow through on these intentions, it will result in a 9 percent increase in the number of trees on the farms surveyed.

The most common cultural practice in pecan orchards was discing. Georgia growers disced 71 percent of the acreage studied in that State, but the average for 5 States was 53 percent of the acreage surveyed. Removing dead and pruned wood was the second most important orchard practice, and was carried out on about 42 percent of the pecan acreage.

Information on insect and disease control practices was obtained from 359 producers who owned 25,000 acres of pecans. Of these, only 57 sprayed or dusted their trees; yet, these growers owned 43 percent of the acreage. Growers sprayed or dusted for aphids, scale, scab, nut casebearers, and caterpillar worms. Costs of material, per acre treated, ranged from \$2.30 in Florida to \$8.89 in New Mexico, and averaged \$7.26. These data are averages which include nonsprayed groves. Large commercial growers in the Southeast, where scab is a serious problem, report that spraying for scab costs approximately \$25 per acre.

Growers reported fertilizing almost 20,000 acres, or 78 percent of the survey acreage. Commercially mixed complete fertilizer was most commonly used in all States, except Mississippi where nitrogen fertilizers were used most.

Total man-hour requirements averaged 31.7 hours per acre and power-hour requirements averaged 4.3 hours. Of these, 7.2 man-hours and 2.4 power-hours were required for pre-harvest operations; 24.5 man-hours and 1.9 power-hours were required for harvest operations.

Growers in the 6 States reported that 95 percent of their pecans were sold to dealers, 2 percent were still on hand at the time of the surveys, 1.5 percent were given away, 1 percent were sold retail, and 0.5 percent were used on the place of production.

The percentage of total farm incomes derived from sales of pecans varied widely, but did not average more than 50 percent in any State. In New Mexico,

pecans accounted for nearly 40 percent of total farm incomes; South Carolina growers reported that pecans accounted for only 11 percent of total farm income.

Thirteen percent of the growers interviewed belonged to an association of pecan growers. Thirty percent of the Georgia pecan growers belonged to the Southeastern Pecan Growers Association. Seven percent belonged to a cooperative marketing organization. Approximately 25 percent of the Arkansas growers marketed their pecans through a cooperative. None of the New Mexico growers belonged to associations or marketed through cooperatives. Pecan growers in South Carolina displayed little interest in grower associations or cooperatives. Only 2 percent belonged to an association; only 5 percent marketed through cooperatives.

Indications are that, during the next decade, per capita supply of pecans will fluctuate around the present level, and the farm price of pecans will follow rising consumer incomes.

ECONOMIC ASPECTS OF PECAN PRODUCTION AND MARKETING: ARKANSAS, FLORIDA, GEORGIA, MISSISSIPPI, NEW MEXICO, AND SOUTH CAROLINA

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### INTRODUCTION

The production of pecans is as varied as the area in which they are produced. Pecans are native to an area extending from eastern Alabama to the western highlands of Texas and Oklahoma and from the Gulf Coast north to southern portions of Missouri, Illinois, and Indiana. Throughout this area, pecan trees grow in the natural forests and on the alluvial plains of principal rivers.

Over the years, from the time of the earliest settlers, pecan trees have been planted east of the native belt in Florida, Georgia, and the Carolinas, and west of it in New Mexico and Arizona. Most of the trees planted outside the native belt are planted in groves or orchards and around home sites. Large pecan groves have been planted also throughout the native belt.

The only data available concerning the number of pecan trees are in the <u>United States Census of Agriculture</u>. Census estimates indicate the concentrations and patterns of pecan trees throughout the South (figs. 1 and 5).

The total production of pecans each year comes from both seedling and improved trees, which are predominantly named varieties. In recent years, the average total crop has consisted of approximately equal portions of seedling and improved pecans. Seedling pecans predominate in Arkansas, Louisiana, Texas, and Oklahoma; improved pecans predominate in Alabama, Georgia, Florida, the Carolinas, and New Mexico.

Coming as it does from both seedling and improved trees, from widely scattered areas, and from varied cultural environments, the pecan crop varies widely in quality from one production area to the next. In addition, pecan trees tend to have a biennial production pattern; consequently, size of the crop varies widely from year to year (fig. 2). The cumulative effect of highly variable quality and quantity in any year and from one year to the next results in widely fluctuating prices.

In recent years, State agricultural experiment stations and the Federal-State extension services have urged pecan growers to follow regular spraying and fertilizing programs on pecan trees to raise the quality of pecans harvested, to increase yields, and to reduce the variability of yields from year to year.

<sup>1/</sup> Mr. McElroy is in the Farm Production Economics Division; Mr. Powell the Marketing Economics Division.

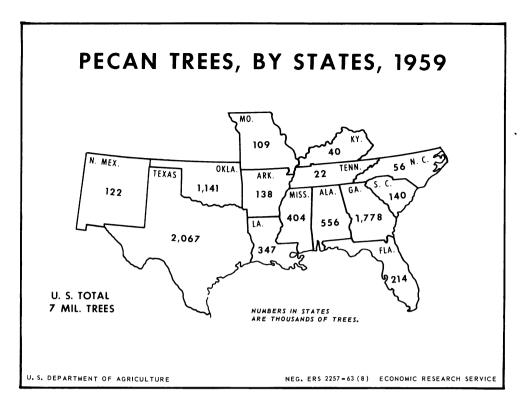


Figure 1

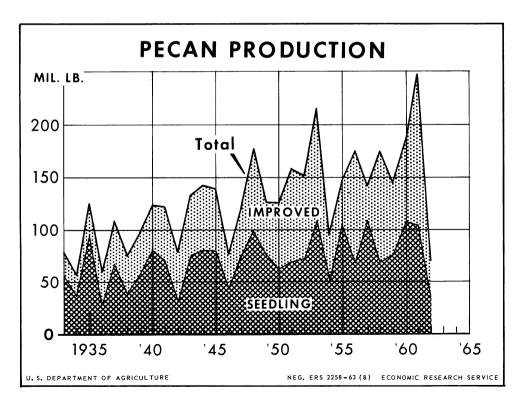


Figure 2

With the exception of some large commercial growers, however, their efforts appear to have met with only limited success. Growers who have a small number of trees around their homes, or scattered over their farms, generally have not adopted the recommended practices.

The purposes of this study are: (1) to describe the extent to which growers cultivate their pecan orchards, and the cultural programs followed, and (2) to determine how pecans are marketed at the farm level.

# Method and Scope

The States in which the study was made were Arkansas, Florida, Georgia, Mississippi, New Mexico, and South Carolina. Personnel of the 6 State agricultural experiment stations conducted surveys of pecan growers during the summer and fall of 1961. Data were collected for the 1960 pecan crop. Information from each State was combined for this report. Each of the States used similar sampling procedures and followed a suggested interview schedule. The combined production of the participating States accounted for a little over 40 percent of total U.S. production in 1960 and more than 50 percent in both 1961 and 1962. However, the sample was not designed so that the results would be representative of all U.S. pecan growers and pecan production.

The number of pecan growers interviewed ranged from 13 in New Mexico to 217 in South Carolina and totaled 576 for the 6 States (table 1). These growers owned approximately 354,000 improved and 20,000 seedling trees, or about 13 percent of all trees listed in the 1959 Census of Agriculture for the 6 States. This percentage ranged from 8 in Mississippi to 82 in New Mexico. Improved varieties were dominant on the survey farms.

### PRODUCTION

### Trees Per Acre and Age of Trees

In addition to trees planted in orchards or groves, the survey included those planted around houses and along stream banks. For those planted in groves, the average number of trees per acre was 14, and ranged from 9 in Arkansas to 23 in New Mexico. For the other 4 States, the range was from 12 to 14. About 96 percent of the pecan trees in New Mexico are grown on irrigated land which, in addition to heavy pruning and intensive cultivation, makes possible the greater number per acre than in other States (table 2).

The ages of almost all trees in the sample were accounted for except in Arkansas and Georgia. Arkansas had 44 percent in the "Unknown" category and Georgia 62 percent. Arkansas had 18.6 percent of its trees in the 0-10 years age group. New Mexico had about 11 percent in this group and almost all of the rest, 86.7 percent, in the 20-30 year age group. The 31-40 age group predominated in Florida, Mississippi, and South Carolina. Most of the trees with known age in Georgia were over 40 years old.

Table 1.--Proportion of pecan trees sampled by States, 1960-61

	:		:	Num	ber of tre	es reporte	d :	Percent	of Census	trees
State	:I	nterviews	: :	1959 Cen Agricu	-	1961 S	urvey	cove	red by surv	<b>r</b> ey
Arkansas Florida Georgia Mississippi New Mexico South Carolina	• : • : • :	Number 56 100 100 90 13 217	:	Improved 79,620 147,858 .,626,069 318,518 121,709 115,197	Seedling 58,318 66,028 152,206 85,581 184 24,422	23,388 16,928 170,959	Seedling: 2,965: 2,940: 7,782: 4,396: 810: 1,113:	29 11 11 9 82	Seedling 5 4 5 5 1/ 5	Total 19 9 10 8 82 10
Total	• :	576	:2	2,408,971	386,739	354,130	20,006	15	5	13

<sup>1/</sup> More seedling trees reported in this survey than in the 1959 Census of Agriculture

Table 2.--Acres of pecans, trees per acre, and age of trees sampled, by States, 1960-61

State	:	Acres		Average rees per	:_		F	ercent	of	trees by	age grou	ps (years)	
	:		<u>:</u>	acre	:	0-10	_ :	11-20	:	21-30	31-40	:41 or over:	<u>Unkn</u> own
Arkansas Florida Georgia Mississippi New Mexico South Carolina.	: : : :	Number 2,953 1,449 13,937 2,798 4,327 1,017	: : : : : : : : : : : : : : : : : : : :	Number 9 14 13 12 23 14	: - : : : : : : : : : : : : : : : : : :	18.6 7.0 <u>1/</u> 10.9 11.4 7.3		9.4 6.5 2.7 4.5 .3	-	Perc 14.1 32.2 5.1 22.5 86.7 21.0	11.8 38.7 12.6 35.2 0 47.7	2.1 14.7 17.6 26.4 0 9.0	44.0 .9 62.0 .5 1.6
Six States	: :_	26,481	:	14	:	6.0		3.3		31.3	14.0	12.1	33.3

<sup>1/</sup> Schedules for orchards with trees 10 years old or less were kept by the Georgia Station for a study of the cost of establishing pecan orchards. Therefore, the 100 schedules represented here are for trees older than 10 years.

# Varieties

The Stuart variety predominated in all survey States except New Mexico where Schley and Bradley, together, made up 83 percent of the trees. Other leading improved varieties were Success, Mahan, Moneymaker, Moore, Curtis, and Van Deman (table 3). The "Desirable" variety is important in the "other improved" category, especially in Georgia, where large plantings of Desirable pecans have been made.

# Trees of Bearing and Non-Bearing Age

About 87 percent of the trees in the survey were of bearing age, or over 10 years old (table 4).2/ Ten years is about the age when pecan trees commence to bear. The smaller proportion of trees considered of non-bearing age (table 4) than are listed in the 0-10 year age group (table 2) indicate some production was obtained from trees under that age in both New Mexico and South Carolina. Apparently, a high proportion of young trees in Arkansas and some in Florida and Mississippi are included in the unknown age group.

The proportion of bearing age trees ranged from about 69 percent of the trees reported in Arkansas to 94 percent in South Carolina. Ninety-three percent of the Florida trees, and approximately 89 percent of those in New Mexico and Mississippi were of bearing age.

Sixty-one growers in the 6 States planned in 1961 to remove more than 4,000 trees, but 89 growers planned to plant more than 38,000 trees (table 5). If growers followed through with these plans, the net result would be an increase of 9 percent, or about 34,000 additional trees on these farms. Growers in Arkansas and New Mexico planned to plant the largest number of trees. 3

Since 13 percent of all trees are not yet of bearing age, pecan production can be expected to increase in the years ahead. Additional increases in production will also occur if growers follow through on their expressed intentions to plant more trees than they remove. Projecting on this basis, increased production will be greatest in Arkansas, New Mexico, and Mississippi. Slight increases will occur in Florida and South Carolina.

In projecting production, later, no adjustment is attempted for removal of trees during the 10 years required for all of the present non-bearing age trees to come into production. Some trees undoubtedly will be removed during this period, thereby reducing production. Increased production resulting from continued use of fertilizer, spray, and cultural practices advocated by Federal and State Extension Service personnel, however, will likely more than offset the production loss caused by tree removal.

<sup>2/</sup> Georgia is excluded from this estimate because the data collected from Georgia related only to trees of bearing age.

<sup>3/</sup> Apparently New Mexico growers followed through on their intentions. A survey conducted by the New Mexico Crop and Livestock Reporting Service found there were 195,000 trees of all ages in New Mexico in 1962.

Table 3.--Number and percent of survey trees by variety, 6 States, 1960-61

Variety :	Arkansas	Flor	rida Geor	gia Missi	ssippi New Me	exico South C	arolina :	Tot	al
- :	mber Per 2,461 4 0 2,144 767 2,030	Floring Florin	Percent: Number 17.8: 69,892 0: 0 2.2: 2,735 4.3: 34,808 3.8: 1,316 9.8: 9,167 17.7: 7,094 12.0: 321 1.6: 4,882	Percent: Number  39.1:17,716 0:0 1.5:4,517 19.5:2,642 .7:1,557 5.1:102 4.0:10 1/:4 2.7:53	New Met   New Met	Percent: Number 0:8,594 17.9:0 0:616	Percent:	Number 112,210 17,980 10,453 106,664 6,168	Percent 30.0 4.8 2.8 28.5 1.6 3.4 2.9 0.7 1.5
Other improved varieties	4,693 = 3 3,388 = 8 2,965 = 2	17.8 : 3,128 188.7 :16,928 11.3 : 2,940 11.3 : 19,868	15.9 : 40,744 85.1 :170,959 14.9 : 7,782	22.8 : 3,338 95.6 :29,939 4.4 : 4,396 100.0 :34,335	9.7 : 15,947 87.2 : 99,610 12.8 : 810 100.0 :100,420	.8 : 1,113	7.8 : 92.3 : 7.7 : 100.0	68,981 354,130 20,006 374,136	18.5 94.7 5.3

<sup>1/</sup> Less than 0.5 percent

Table 4.--Number and proportion of pecan trees of bearing and non-bearing age, 5 States, 1960-61 1/

State		Trees	:	Proportion of trees						
: <del></del>	Bearing age	: Non-bearing age	:	Bearing age	: Non-bearing age					
Arkansas Florida Mississippi New Mexico South Carolina.:	Number 18,208 18,433 30,403 89,288 13,488	Number 8,145 1,435 3,932 11,132 931	:	Percent 69.1 92.8 88.5 88.9 93.5	Percent 30.9 7.2 11.5 11.1 6.5					
Total	169,820	25,575	:	86.9	13.1					

 $<sup>\</sup>underline{1}/$  Georgia schedules included only trees of bearing age. Therefore, data for that State are not included.

Table 5.--Growers' intentions to plant or remove pecan trees, 6 States, 1960-61

	:		:_			Inter	ntic	n to:			:		
State	:	Trees in survey	-	Plan	t t	rees	:	Remov	e t	rees	_: :	Net inc	rease <u>l</u> /
	:		<u>:</u>	Growers	:	Trees	:	Growers	:	Trees	_:		
Arkansas Florida Georgia Mississippi New Mexico South Carolina	• :	19,877 178,741 34,335 100,420	: : :	Number 12 11 17 26 4 19		Number 18,621 1,003 3,485 3,892 10,712 356		Number 12 8 18 15 0 8		Number 186 20 2,870 1,034 0 131	: : : : : : : : : : : : : : : : : : : :	Number 18,435 983 615 2,858 10,712 225	Percent 70.0 4.9 0.3 8.3 10.7 1.6
Total	· :	374,138	: :	89		38,069		61		4,241	:	33,828	9.0

<sup>1/</sup> Increase over number of trees covered in these surveys.

# Production, Yield, and Percent of Income

The 576 growers interviewed produced 11.7 million pounds of pecans in 1960 from 348,561 bearing age trees for an average yield of 33.7 pounds per tree. Sale of these pecans accounted for 23 percent of the total farm income of these growers.

Ninety-one percent of the 1960 pecan crop covered by these surveys was produced by the group of growers owning 500 or more trees each. Average yield per tree of this group was 34.7 pounds of pecans. These figures were influenced greatly, however, by four large growers in New Mexico who produced 66 percent of the total production. These four owned almost 88,000 trees and produced 99 percent of New Mexico's production at an average yield of 88.4 pounds per tree (table 6).

Growers with more than 500 trees produced 92 percent of the crop covered by the survey in Georgia, 61 percent in Mississippi, and 55 percent in Arkansas. Growers with more than 500 trees accounted for 32 percent of production in South Carolina, and 29 percent in Florida.

Growers owning 50 to 100 trees accounted for 14 percent of production in Florida, 6 percent in Mississippi, 5 percent in South Carolina, 3 percent in Arkansas, and less than one-half of 1 percent in Georgia and New Mexico.

The percentage of grower's farm incomes derived from pecan sales ranged from 1 percent for growers with less than 25 trees to 26 percent for growers with 500 or more trees. The average was 23 percent for all growers surveyed in the 6 States.

# Cultural Practices and Cover Crops in Pecan Orchards

Discing was the most common cultural practice on pecan orchard acreage (table 7). The proportion of orchard acreage disced ranged from 8 percent in New Mexico to 71 percent in Georgia. Florida growers disced 70 percent, Mississippi growers 41 percent, and Arkansas growers 37 percent of their orchard acreage. In total, 209 of the 359 growers interviewed in 5 States disced 53 percent of the orchard acreage surveyed. Removing dead and pruned wood was second in importance among orchard cultural practices, and was performed on about 42 percent of the total acreage. Nineteen percent of the total orchard acreage was pruned, mowed, and irrigated. Almost all of the irrigation was in New Mexico. Twenty growers plowed and two growers, one in New Mexico, and one in Florida hoed around trees.

Most growers had some kind of cover crop, ranging from native grasses to various types of improved grasses and small grains. Fifty-eight growers seeded 49 percent of the pecan acreage with cover crops. This percentage was influenced greatly by growers in New Mexico who seeded 93 percent of their acreage. Florida growers seeded 38 percent, Arkansas growers 27 percent, and Mississippi growers 10 percent of their pecan acreage with cover crops. Sixteen growers in the 4 States plowed for cover crops, 34 disced, and 3 used cultivators. Data were not obtained for South Carolina.

Table 6.--Production of pecans, and percent of grower's income derived from pecan sales with varying numbers of trees

:	Number	•	number	Tota	al Produc	tion	: Percent
State and	of	of	trees		: Pounds	: Percent	of
number of trees	growers	Bearing	:Non-bearing:	Total	: per	: of	: growers
<u> </u>		: age	:_ age :	pounds	: tree	: total	: incomes
:							
Less than 10 trees :		- 1		000	71.0	2 /	0 /
Arkansas		14		200	14.3	<u>1</u> /	<u>2</u> /
Florida:							
Georgia:							
Mississippi:							
New Mexico:							
South Carolina:		283	164	2,824	10.0	3,	,
Total:	143	297	164	3,024	10.2	<u>1</u> /	<u>2</u> /
10 to 25 trees :						,	,
Arkansas:		41	32	2,965	72.3	<u>l/</u>	<u>2/</u> 2
Florida:	6	124	7	670	5.4	1	2
Georgia:							
Mississippi:	1	15		360	24.0	1/	1
New Mexico							
South Carolina:	24	246	77	1,456	5.9	1	l
Total:	35	426	116	5,451	12.8	<u>1</u> /	l
25 to 50 trees :				•		<del>-</del>	
Arkansas	7	234		13,708	58.6	2	34
Florida	28	918	70	11,475	12.5	11	7
Georgia							
Mississippi		356	5	23,120	64.9	3	9
New Mexico				-5,			
South Carolina	10	337		3,650	10.8	3	
Total		1,845	75	51,953	28.2	<u>1</u> /	<u>2/</u> 8
50 to 100 trees	//	-,01/	17	7-1773	2012	=/	Ŭ
Arkansas	8	560	20	25,350	45.3	3	38
Florida	31	1,930	72	14,248	7.4	14	14
Georgia	7	507		3,922	7.7	1/	31
Mississippi	12	875		51,995	59 <b>.</b> 4	<u>1/</u> 6	34
New Mexico	1	50		1,200	24.0	n /	
South Carolina:	5	358	50	5,595	15.6	<u>1</u> / 5	5 15
Total	- 1	4,280	142		23.9	1	
	04	4,200	142	102,310	23.9		23
100 to 500 trees :	02	), 158	1,082	304,780	72.2	40	7 Q
Arkansas:	23	4,158	, .		73·3 8.4		18
Florida:	27 38	5,391	561	45,080	_	45 8	13
Georgia:	7.	10,461	1.07	165,528	15.8		20
Mississippi:	44 8	8,224	497	275,672	33.5	30	32
New Mexico:		1,246	32	57,647	46.3	1	39
South Carolina:	32	5,554	340	62,126	11.2	56	4
Total:	172	35,034	2,512	910,833	26.0	8	21
500 trees and over :	10	30.000	7.010	1.03.03.6	20.0	5.5	20
Arkansas:	12	13,202	7,010	421,917	32.0	55	30
Florida:	8	10,070	725	29,616	2.9	29	14
Georgia:		167,773		1,834,714	10.9	92	28
Mississippi:		20,933	3,430	557,093	26.6	61	26
New Mexico:	4	87,992	11,100	7,778,000	88.4	99	48
South Carolina:	5	6,710	300	34,737	5.2	32	7
Total:	107	306,680	22,565	10,656,077	34.7	91	26
Total all trees :		-00	0 -1 -	-60	١		
Arkansas:	56	18,208	8,145	768,920	42.2	100	23
Florida:	100	18,433	1,435	101,089	5.5	100	11
Georgia:	100	178,741		2,004,164	11.2	100	25
Mississippi:	90	30,403	3,932	980,240	29.9	100	28
New Mexico:	13	89,288	11,132	7,836,847	87.8	100	39
South Carolina:	217	13,488	931	110,388	8.2	100	11
m - 1 3	576	348,561	25,575	11,729,648	33.7	100	23
Total:	710	5.0,001	-2,212	12),040	22.1	100	رے

 $<sup>\</sup>underline{\underline{1}}/$  Less than 0.5 percent.  $\underline{\underline{2}}/$  Percentage so small growers made no estimate.

Table 7.--Cultural practices on pecan orchards and orchard cover crops in 5 States, 1960-61

	Ark	ansas	Flo	orida	Geo	orgia	Missi	.ssippi	New N	Mexico	5 5	States
Practice	:Growers:	Proportion of survey acres	:Growers		Growers:		:Growers:s	roportion of urvey acres	:Growers:s		s:Growers:	
	<u>:</u> :	treated	<u> </u>	treated	<u>:</u>	treated	<u>:</u>	treated	<u>:</u>	treated		treated
	: <u>Number</u>	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Orchard	:											
Prune	: 7	8	26	29	38	23	19	23	8	11	98	19
Remove wood	: : 7	24	28	22	67	64	28	16	7	11	137	42
Plow Disc		1 37	12 64	14 70	4 75	1 71	3 53	1 41	0 8	0 8	20 209	1 53
Mow Hoeing	: 0	0	9	6	16 0	28 0	20	21	2	4 <u>2</u> /	47 2	19 <u>2</u> / 19
Irrigate	: 3	19	ĺ	ī	0	0	1	2/	13	100	14 35	19 5
Other 1/	: 12 :	5	1	1	20	7	O	J	3	ſ	37	7
Cover crop	: :				v	v		2	0	6/	2.6	(
Plow Disc		17 1	13 20	9 19 38	*	*	10	0 7	2	<u>2</u> / 3	16 34	5
Seed Cultivate		27 0	25 3	38 5	* *	* *	20 0	10 0	5 0	93 0	58 3	49 1

<sup>1/2</sup> Includes such practices as setting out, thinning, grafting, tying, and demossing trees. 1/2 Less than 0.5 percent.

Note: See table 1 for total number of grower interviews, by States.

<sup>\*</sup> Asterisk means data were not obtained.

# Insect and Disease Control Practices

Information on insect and disease control practices was obtained from 359 producers, in 5 States, who owned over 25,000 acres of pecans (table 8). These data were not obtained for South Carolina. Fifty-seven growers treated their pecan orchards for insects and diseases. Those treating their orchards were, in most instances, the larger producers; they treated 43 percent of the pecan acreage surveyed in those States. The proportion of acreage treated ranged from 29 percent of the acreage in Florida to 96 percent in New Mexico. Thirty percent was treated in Georgia, 32 percent in Mississippi, and 42 percent in Arkansas.

Aphids, scale, scab, nut casebearers, and caterpillar worms were the most common reasons for spraying or dusting. Systox was most commonly used for aphids, oil emulsion for scale, and cyprex or zerlate for scab. 4/ Malathion and DDT were most commonly used to control pecan nut casebearers, and toxaphene and DDT were used to control caterpillar worms.

The average number of applications for all acres treated ranged from one in Florida to 2.7 in New Mexico. The cost of material per acre treated varied, of course, with the type of material used and the number of applications per acre. The cost per acre treated ranged from \$2.30 per acre in Florida to \$8.89 in New Mexico, and averaged \$7.26 for the five States. These figures are averages, of course, and are not considered adequate for the Southeast, where scab is a serious problem. Large commercial growers in the Southeast use 5 applications of dodine at 2 pounds per acre per application to control scab. Total season cost of the dodine spray is approximately \$25 per acre.

# Fertilizer Practices on Pecan Orchards

Of 359 growers interviewed, 237 reported fertilizing almost 20,000 acres, or 78 percent of the survey acreage.  $\frac{5}{2}$ 

A commercially mixed complete fertilizer was applied by 184 of the growers on about 69 percent of the acreage. Commercially mixed complete fertilizer was used on the greatest proportion of survey acreage in four States. Mississippi growers applied nitrogen on 58 percent of their acreage. Nitrates were applied on about 14 percent of all survey acreage, and lime on about 9 percent. Other fertilizer elements were less widely used (Appendix table 13). Fertilizer data were not obtained for South Carolina.

<sup>4/</sup> When the insecticides mentioned in this publication are used in practice, proper precautions should be observed to protect humans, farm animals, and wildlife as noted on the label.

<sup>5/</sup> All fertilizer data are for total pounds, including nutrients and filler. Fertilizer formulas varied widely within and between States.

Table 8.--Insect and disease control practices on pecan orchards, 5 State, 1960-61

Item	Arkansas	Florida	Georgia	Mississippi	New Mexico	5 States
: Iotal interviews						
(number):	56	100	100	90	13	359
Total survey acres :					,	1.61
(number):	2 <b>,</b> 953	1,449	13,937	2,798	4,327	25,464
Producers who treated some 📜 :				1.5	-	
part of orchard: (number).:		11	9	17 16	7	57 48
Spray:		9	0	70	1	9
Dust	3	2	3	1		9
Total acreage treated :	1,252	417	4,212	893	4,160	10,934
(number) Percentage of survey	1,2)2	41	7,212	0/3	1,100	±0,751
acres treated (number):	42	29	30	32	96	43
	Scale (oil emulsion)	Scab (zerlate)	*	Scale (oil	Aphids	*
	Scab (cyprex)	Caterpillar worms	*	emulsion) Nut	(systox)	*
	Nut casebearer (DDT)	(DDT and toxaphene)	*	casebearer		
(in parenthesis)		Moss (Bordeaux mix)		(malathion)		
Average number applications :						
per acre treated (number):	2.6	1.0	2.1	1.6	2.7	2.3
Average cost of material per :			4	A	40.00	d= 00
acre treated (dollars):	\$3.60	\$2.30	<b>\$7.</b> 26	\$7.10	\$8.89	\$7.26

<sup>\*</sup> Data not obtained.

# Grazing in Pecan Orchards

Forty percent of the growers reported grazing livestock on pecan acreage (table 9). These producers owned the larger acreages, however, as they grazed about 77 percent of the total acreage surveyed.

The highest proportion of acreage grazed was in New Mexico where five growers reported livestock, including chickens and geese, on about 96 percent of the acreage. The percent of survey acreage grazed in the other States was: Mississippi 76, Georgia 74, Arkansas 72, South Carolina 69, and Florida 64 percent.

Table 9.--Livestock grazing in pecan orchards, 576 producers, 6 States, 1960-61

State	: Growers interviewed:	: :Total acres : in : survey :	: Growers : reporting : grazing : in : orchards	: Acres grazed :	: Percent of total acres grazed :
Arkansas Florida Georgia Mississippi New Mexico South Carolina	: 100 : 100 : 90 : 13	Acres 2,953 1,449 13,937 2,798 4,327 1,017	Number 28 55 71 56 5 26	Acres 2,140 925 10,257 2,138 4,144 706	Percent 72 64 74 76 96 69
Six States	: 576 :	26,481	241	20,310	77

# Labor and Power Requirements for Producing Pecans

Man and power time requirements used in performing one or more pre-harvest operations were reported by 313 growers; 321 reported time requirements for one or more harvest operations.

An average of 31.7 man- and 4.3 power-hours was required per survey acre; 7.2 man- and 2.4 power-hours for pre-harvest operations; 24.5 man- and 1.9 power-hours for harvest operations (Appendix table 14).

Complete labor and power requirements were obtained for Mississippi and New Mexico. While these data cannot be projected to all States, adequate data were obtained in enough States for representation of a number of operations. Therefore, all of the data obtained were aggregated as well as presented by State. Detailed costs of establishing pecan orchards, and annual production costs are analyzed in the Arkansas report.

### MARKETING

A major portion of the pecan crop is sold to the first buyer within a few miles of the place of production. A study in 1958 in Oklahoma disclosed that most pecans were sold to the first buyer within 5 miles of the place of production. 6/ When asked to explain their preferences for certain market outlets, "Going to town" was almost as important as "Best price." The principal outlets were feed stores, general stores, and produce stores.

The findings of this study indicate that growers with small quantities of pecans sell to the nearest buyer, usually a dealer who may or may not be affiliated with a sheller. Growers with large quantities of pecans of similar varieties are able to attract buyers to their farms, and may bargain with buyers on price. If the grower has very large quantities of pecans, he usually sells directly to shellers.

<u>Disposition</u>.--Farmers in the 6 States sold 95 percent of their pecans to dealers, truckers, shellers and other outlets. Only 1 percent was sold retail, 1.5 percent was given away, 0.5 percent was used at home and 2 percent was still on hand at the time of the interviews. Most pecans are sold during November and December, but some growers with storage facilities hold their pecans if they expect an increase in prices. Some pecans were still being held by growers in Arkansas, Florida, and Georgia in the early summer of 1961. Surveys were made in the other States in late summer and early fall, and there were no reports of pecans in farm storages (table 10).

South Carolina farmers led all others in the amount of pecans used at home, given away, and sold retail. Farmers in New Mexico sold nearly all of their pecans directly to shellers. This reflects the degree of specialization in pecan production in the two States. Most of the pecans in South Carolina are produced in small groves, and income from the sale of pecans accounted for only 11 percent of the total farm income. New Mexico growers are clustered around the largest producer of pecans who is also a large sheller and marketer of pecan kernels. New Mexico growers obtained nearly 40 percent of their total farm income from pecan sales.

Retail Sales.--Retail sales of in-shell pecans ranged from 0.5 percent of total sales in Florida and New Mexico to 3.5 percent in South Carolina. In quantity, however, growers in Georgia and Mississippi sold more pounds of pecans by mail order than were sold retail by other methods in all of the other States combined (table 11). Growers in Georgia sold 17,000 pounds through mail orders at an average price of 66 cents per pound. Mississippi growers sold more pecans through mail orders but their average price was 54 cents and their total revenue less than in Georgia.

Of 55,000 pounds of in-shell pecans sold at retail in the 6 States, 71 percent was sold through mail orders. Twenty percent was sold at orchards and 9 percent at roadside stands. The average prices received per pound were 59 cents

<sup>6/</sup> Chappell, Joe Senter. An Analysis of Some Economic Factors Affecting the Marketing of Oklahoma Pecans. M.S. Thesis, Okla. Expt. Sta., May 1959.

Table 10.--Disposition of the 1960 pecan crop, 576 growers and total crop, 6 States, 1960-61

State	:	Total	:	_	: Percent : survey	:			]	Disposition	of sur	vey crop			
State	:	crop	: :	crop	: of total	Used a	t home	Given	away	On h	and	: Ret	ail	Sold : Wholes	ale
Arkansas Florida Georgia Mississippi New Mexico South Carolin	:	1,800,000 37,700,000 17,800,000 8,000,000	) ) )	Lbs. 764,984 109,629 2,001,414 902,009 7,733,947 109,805	Pct. 7.3 6.1 5.3 5.1 96.7 2.6	Lbs. 3,490 2,855 3,927 6,935 1,442 4,194	Pct. 0.5 2.6 1/ 0.8 1/ 3.8	Lbs. 24,178 3,160 6,335 28,660 1,498 4,136	Pet. 3.2 2.9 1/ 3.2 1/ 3.8	Lbs. 48,700 3,520 40,700  	Pct. 6.4 3.2 2.0	Lbs. 9,777 509 17,210 20,489 3,317 3,850	Pct. 1.3 0.5 0.9 2.3 1/ 3.5	Lbs. 678,839 99,595 1,933,242 845,925 7,727,690 97,625	Pet. 88.6 90.8 96.6 93.7 99.1 88.9
Total	:	80,100,000	)	11,621,788	14.5	22,843	0.2	67,967	0.6	92,920	0.8	55,152	0.5	11,382,906	97.9

<sup>1/</sup> Less than 0.5 percent.

Table 11.--Retail sales of pecans by growers, 6 States, 1960-61

State :		Roads	ide sta	nd		:		Mai	l order			:	At orchard and other					
	Quantity	· :	Price	<u>:</u>	Value	: Quan	tity	:	Price	:	Value		Quantity	:	Price		Value	
:																		
:	Pounds		Cents		Dollars	Pou			Cents		Dollars		Pounds		Cents		Dollars	
Arkansas:						3,	700		50		1,850		6,077		37		2,248	
Florida:						-	_						509		47		238	
Georgia:						17,	000		66		11,200		210		32		67	
Mississippi:	1,955		56		1,095	18,	284		54		9,953		250		35		88	
New Mexico:			43		1,133	_							450		40		180	
South Carolina:	415		43		178								3,435		39		1,339	
Total or : average:	5,237		41		2,406	38,	984		59		23,003		10,931		37		4,160	

through mail orders, 41 cents at roadside stands, and 37 cents at orchards. The availability of retail outlets (except mail orders) to growers depends partly on the location of the pecan orchard and the amount of inexpensive labor available to the farmer.

Wholesale Sales. -- Wholesale sales of pecans were tabulated by States and varieties (Appendix tables 15 through 20). Seedling pecans were sold in all States. Stuart and Success pecans were sold in all States except New Mexico.

Average prices for improved pecans were higher than for seedling pecans in all States. Of the improved pecans, the Schley variety usually commands the highest price. It has a high percentage of kernels and a high oil content. Prices for Schley pecans ranged from 34 cents in Arkansas to 41 cents in South Carolina. However, only 5,361 pounds of Schleys were sold by the South Carolina growers.

The Stuart pecan is by far the most prevalent variety. The average price for Stuart pecans was 35 cents in all States, except Georgia, where Stuarts sold for 36 cents.

The average price for seedling pecans ranged from 29 cents in Mississippi to 38 cents in New Mexico. However, the usual price was 30 or 31 cents. The lower price for seedling pecans is influenced by some low quality nuts obtained from wild trees. Pecans from seedling trees grown under cultivation often command prices comparable to those of the improved Success or Stuart varieties.

In all States, most of the pecans were marketed during November and December. This may vary somewhat from year to year, depending on weather conditions as most pecans are marketed at time of harvest which is influenced by weather. This may be in October in some years, and growers rarely delay harvesting after December because of the firm demand for pecans for the Christmas trade. In recent years, however, more pecans have been marketed after January, because the increased sales of shelled pecans have resulted in a more stable demand throughout the year. Often the grower price for pecans rises in February, and growers with storage facilities may hold pecans in anticipation of this price rise. Pecans that are permitted to lie unharvested on damp ground, however, lose quality quickly and bring low prices.

In all States except New Mexico, most sales were made to dealers. Most of the sales in New Mexico were made to the large grower-sheller in the area. Georgia growers made a high percentage of sales directly to shellers, but sales to dealers predominated.

Georgia had more pecan varieties than any other State. Some of these varieties are no longer considered desirable due to low yields, poor nut quality and susceptibility to diseases. The proliferation of varieties results from the large plantings made as part of land speculations in the 1920's. A gradual change to fewer and better varieties of pecans is expected in Georgia in the years ahead. But due to the beauty and long life of pecan trees, these changes come about slowly.

Grower Affiliations. -- Twelve percent of the growers interviewed belonged to an association of pecan growers (table 12). Georgia growers led in membership

Table 12.--Grower membership in grower association or cooperative marketing agencies, 6 States, 1960-61

State	Respondents	Associatio	on members	Respondents	Cooperati	ve members
Arkansas  Florida  Georgia  Mississippi  New Mexico  South Carolina.	100 100 90 12	Number 6 20 23 13 0 4	Percent 11 20 23 14 0 2	Number 55 99 100 88 12 216	Number 11 17 11 7 0 10	Percent 20 17 11 8 0 5
Total	: : 572	66	12	570	46	8

in the Southeastern Pecan Growers Association; 23 percent of the growers interviewed in that State belonged. Twenty percent of the Florida growers and 14 percent of the Mississippi growers also belonged to the Association.

Eight percent of the growers interviewed belonged to a cooperative marketing organization. Cooperative marketing of pecans was not successful until 1950 when the Cotton Producers Association bought one of the largest pecan shelling firms in Georgia and established a marketing cooperative for pecans. The cooperative has become an increasingly important factor in the pecan marketing system during the past 12 years. Twenty percent of the Arkansas growers, 17 percent of the Florida growers, and 11 percent of the Georgia growers interviewed in 1961 belonged to the cooperative. Arkansas growers reported the cooperative had increased stability to the Arkansas pecan industry by broadcasting and publishing daily the prices offered for the various grades and varieties of pecans.

### IMPLICATIONS

# Farm Size and Efficiency

The 1959 Census of Agriculture shows that the number of farms reporting pecan trees declined from 94,568 in 1954 to 90,135 in 1959. This indicates a trend, well known in other segments of agriculture, towards fewer and larger farms. This trend generally leads to greater commercialization and with it increased efficiency of production.

This study shows that most pecans are produced by growers owning 500 or more trees. With exception of the large growers in New Mexico who irrigated, the study does not indicate that yields are higher for this group. No conclusion can be drawn here on the basis of a l-year observation, however, because of the bi-annual bearing habit of pecans. Neither can the effects of fertilizer, spray,

and orchard culture practices be assessed from one observation. Thus, studies covering the same orchards over a period of several years are needed to determine these aspects of production.

# Supply and Price Outlook

The outlook for the pecan industry is good, if per capita supplied do not exceed the present level; indications are, they will not during the next decade.

The total domestic supply of pecans in any one year consists of production, carry-over stocks, and net imports. A small quantity of pecans (an average of about one percent of total production) is exported annually, primarily to Canada; the quantity imported, from Mexico, is usually less. While carry-over stocks have an important influence on the quantity of pecans available in any given year, they do not affect supply over a period of several years. Consequently, production is the component of supply requiring investigation.

Pecan production is the yield from all bearing trees. Important factors influencing yield are number of trees of bearing age, variety of trees, insect and disease control practices, orchard cultural practices, and weather. With exception of the number and variety of trees of bearing age, these factors, particularly weather, vary widely from year to year. The bi-annual bearing pattern of pecans causes production to fluctuate even more widely from year to year. Thus, it is extremely difficult for anyone to forecase what production will be in any given future year.

Assuming the future effects of these causes of fluctuating production will be similar to those of the past, and knowing the approximate number of bearing age trees at a given time in the future; then, we can estimate the level around which production is likely to fluctuate. Information from the survey indicates that the number of bearing age trees, for the survey States, will increase by about 22 percent from 1961 to 1973.

While the sample design used in this survey was not calculated to make the results scientifically applicable to the U. S. pecan production, the participating States account for about half of the U. S. pecan supply. In addition, price is the most important factor influencing decisions to plant trees and there is little variation in the price of comparable nuts between producing States. Consequently, the planting of trees in other States probably closely parallels that of the States surveyed.

Production has continued to increase since 1925, but not at the same rate (figure 3). The increase was more rapid than population until the late 1940's, about paralleled population growth from then until the middle 1950's, then increased more slowly than population until 1962.

The projection to 1973 indicate that production will continue to increase more slowly than population until 1971; then, tend upward from 1971 to about 213 million pounds in 1973. However, the projections for 1971-73 are based on growers intentions, expressed in 1961 and following three years of high pecan

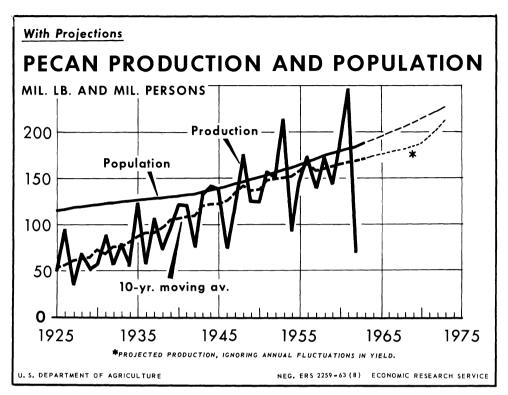


Figure 3

prices, to plant trees during the next two years. The low price received for the 1961 crop may have caused some growers to defer following through on those intentions.

Figure 4 shows production per person, of in-shell pecans, from 1925 to 1962 and projected per capita production from 1962 to 1973. Production per person rose rapidly from 1925 to 1948, leveled off until about 1956, then declined slightly until 1962. The projection indicates almost no change between 1962 and 1971; an increase in 1972 and 73 bringing per capita production up to about the 1953 level (10-year moving average line) of 0.94 pounds per person.

While the 10-year moving average line shows per capita production of pecans, it probably closely approaches consumption per person, for recent years, as improvements in processing and storage have had a leveling influence on supplies.

Fowler computed the price elasticity of demand for pecans to be -1.4 and the income elasticity to be 2.1. $\frac{7}{}$  Blaich  $\frac{8}{}$  has suggested a range in the price

<sup>7/</sup> Fowler, Mark L. Projection and Price of Pecans in the United States to 1975. Okla. Agr. Expt. Sta., Tech. Bul. T-88, November 1960.

<sup>8/</sup> Blaich, O. P. Strength of Demand for 120 Market Categories of Food, 1957-61. Univ. Calif., Agr. Ext. Serv., 1963.

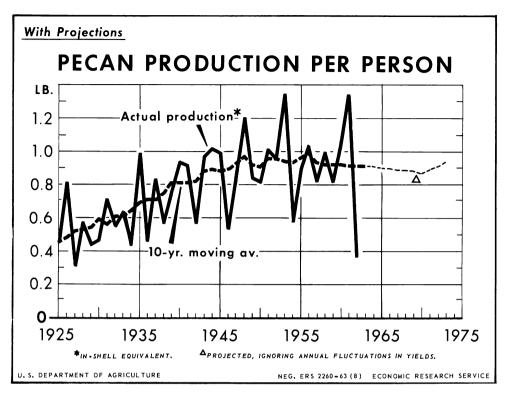


Figure 4

elasticity of demand from -0.9 to -1.7; the mean of this would approach Fowler's figure. This price elasticity of demand indicates pecans differ from most agricultural products in that an expansion of production would increase rather than decrease total industry receipts. Price per unit would decline with an expansion in production, but not drastically. The inverse of the price elasticity of demand of -1.4 gives a coefficient of price flexibility of 0.07. Thus, a 10 percent increase in pecan supply would decrease farm price by 7 percent, if there were no change in consumer income. Income is not likely to remain constant, however. Indications are that it will continue to increase. The 2.1 income elasticity of demand indicates that with a 1-percent increase in income, pecan consumption would increase by 2.1 percent, if the price of pecans remained unchanged.

Pecans have several close competitors, however, as they are only one of a group of edible nuts. Almonds, filberts, peanuts, and walnuts are produced domestically; brazil nuts, cashews, and chestnuts, and several miscellaneous nuts are imported. While a given type of nut may be best for some specific uses, they all substitute for each other to some degree. That is, a decrease in price of a given type nut, relative to prices of other nuts, results in greater quantities of it being used. It is apparent, therefore, that supplies and prices of other edible nuts will have an effect on the future price of pecans. However, Blaich's investigation indicated a strong demand for all domestic edible nuts.

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### APPENDTX A

- Table 13.--Fertilizer practices on pecan orchards, 5 States, 1960-61 survey.
- Table 14.--Labor and power requirements in pecan orchards, 5 States, 1960-61.
- Table 15.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Arkansas, 1960-61.
- Table 16.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Florida, 1960-61.
- Table 17.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Georgia, 1960-61.
- Table 18.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Mississippi, 1960-61.
- Table 19.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, New Mexico, 1960-61.
- Table 20.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, South Carolina, 1960-61.
- Table 21.--Number of pecan farms and number of pecan trees, by States and U.S. total, 1954 and 1959.
- Table 22.--Production of improved pecans, by States, 1930-1962.
- Table 23.--Production of seedling pecans, by States, 1930-1962.
- Table 24.--Total production of pecans in the United States, 1930-1962.
- Table 25.--Percentage of seedling and improved pecans produced in the United States, by States, 1930-1962.
- Table 26.--Average prices to growers for all pecans, by States, 1930-1962.
- Table 27.--Average prices to growers for improved pecans, by States, 1930-1962.
- Table 28.--Average prices to growers for seedling pecans, by States, 1930-1962.
- Table 29.--Imports and exports of shelled and in-shell pecans, 1950-1961.

Table 13.--Fertilizer practices on pecan orchards, 5 States, 1960-61 survey

Type of material	Growers	: Acreage : fertilized : or limed	: Proportion of : survey acres : covered	: Average rate : per acre : covered 1/
Arkansas	Number	Acres	Percent	Pounds
Commercially mixed :				
fertilizer	12	797	27.0	177
Potash:	0	0	0	0
Potash and phosphorous.:	1	30	1.0	200
Zinc sulfate	1	<b>1</b> 61	5.5	2 ,
Manure	1	20	.7	<u>2</u> /
Nitrogen	7	202	6.8	204
Other <u>3</u> /	2	19	.6	16,863
Florida				
Fiorida				
Commercially mixed :				
fertilizer	36	595	41.1	650
Potash	-	13	•9	254
Potash and phosphorous.:	3	38	2.6	761
Zinc sulfate	5	99	6.8	96
Manure:	2 3 5 2 6	35	2.4	2,000
Lime:	-	220	15.2	2,057
Nitrogen:	5	19	1.3	170
:				
Georgia :				
Commercially mixed : fertilizer	0.3	7.7 J. Ol.	00.1	
Potash	91	11,484	82.4	575
Potash and phosphorous.	3 1	45 20	•3	228
Zinc sulfate	15	1 <b>,</b> 025	.1 7.4	200 66
Manure	2	26	.2	4,769
Lime	17	2,050	14.7	1,949
Nitrogen	34	1,617	11.6	306
Other 3/	1	170	1.2	765
<del>-</del> :				. ,
Mississippi :				
Commercially mixed :				
fertilizer	37	660	23.6	680
Potash	4	37	1.3	196
Potash and phosphorous.:	3	23	.8	765
Zinc sulfate:	1	21	.8	50
Manure:	4	98	3.5	3,449
Lime:	3	75	2.7	2,587
Nitrogen:	36	1,623	58.0	307
See footnotes at end of	·			tinued

Table 13.--Fertilizer practices on pecan orchards, 5 States, 1960-61 survey--Continued

Type of material :	Growers	: Acreage : fertilized : or limed	: Proportion of : survey acres : covered	: Average rate : per acre : covered 1/
New Mexico	Number	Acres	Percent	Pounds
Commercially mixed fertilizer Potash Potash and phosphorous. Zinc sulfate Manure Lime Nitrogen Five States	8 0 1 2 2 0 3	4,153 0 12 140 104 0 21	96.0 0 .3 3.2 2.4 0	186 0 200 20 4/ 36,000 0 314
Commercially mixed fertilizer. Potash. Potash and phosphorous. Zinc sulfate. Manure 5/ Lime. Nitrogen. Other 3/	184 9 9 24 11 26 85 3	17,689 95 123 1,446 283 2,345 3,482 189	69.5 .4 .5 5.7 1.1 9.2 13.7	472 219 479 56 15,954 1,980 300 2,383

<sup>1/</sup> All fertilizer data are for total pounds, including nutrients and filler. Fertilizer formulas varied widely within and between States.

<sup>2/</sup> Data not obtained.
3/ Primarily, cottonseed waste in Arkansas and "Pecan Special" in Georgia.
4/ Average for 100 acres, rate not obtained for 4 acres.

 $<sup>\</sup>frac{1}{5}$  The amount applied was not obtained for 20 acres in Arkansas nor for 4 acres in New Mexico; hence, average rate is for 259 acres.

Table 14.--Labor and power requirements in pecan orchards, 5 States, 1960-61

				ansas			:			orida		
:	Number	:Proportion:		rs per		per acre	: Number	:Proportion:	Hou	rs per	: Hours	per acre
Operation	growers	•of survev•	acr	e done	: tota	al acres		of survey:	acr	e done	: tota	l acres
	reportin	e: acres : g: treated :	Man	Power	Man	Power	reporting	: acres : :: treated :	Man	Power	: Man	Power
No preharvest	32	23.1					: 0	0				
Preharvest  Pecan orchard:	24	76.9					: 100	100.0				
Pruning	· : 7	7.8	2.9	0	•23	0	: 26	29.4	1.6	0	.47	0
Removing wood		23.9	.8	•5	.19	.12	: 28	21.9	1.0	1.0	.22	.22
Plowing		.7	1.5	1.8	.01	.01	: 12	14.3	1.6	1.6	•23	.23
Fertilizing	10	14.5	.7	.4	.10	.06	· 45	52.9	1.1	.6	.58	.32
Discing		36.8	10.4	10.4	3.83	3.83	64	70.3	1.1	1.1	.77	.77
Spraying 1/		11.9	1.0	.1	.12	.01	: 11	28.8	.6	.6	.17	.17
Dusting												
Irrigating		18.6	2.4	0	.45	0	: <u>1/</u> : 1	.6	<u>3</u> /			
Mowing							: 9	6.1	2.1	<u>3</u> / 2.1	<u>3/</u> .13	<u>3</u> / .13
Other 2/		4.7	11.6	•5	•55	.02	: 0					
Cover crop:							•					
Plowing	1	16.9	•5	•5	.08	.08	: 13	9.0	1.7	1.7	.15	.15
Discing		1.0	1.8	1.8	.02	.02	: 20	19.0	•9	.9	.17	.17
Seeding		27.3	.9	.9	.25	.25	: 25	38.4	•7	•7	.27	.27
Fertilizing							: 20	39.3	1.i	<b>.</b> 6	.43	.24
Total		100.0			5.83	4.40	: 100	100.0			4/	4/
	·				, ,		:					_/
'No harvest	: 18	30.1					: 0	0				
Harvest	38	69.9					: 100	100.0				
Nuts removed by: Machine shaking	8	36.3	•9	.7	•33	.25	: : 5	18.1	*	*	*	*
Hand shaking or	: _		1 (			_	:	0 -				
knocking		1.0	4.6	0	.05	0	: 4	8.1	*	*	*	*
Falling naturally 5/	: 23	32.6					: 91	73.8	*	*	*	*
Nuts picked up by:	:	F ^	1	1			:		.,			
Machine		5.9	.4	.4	.02	.02	: *	*	*	<del>*</del>	*	*
Hand	: 35	64.0	<u>3</u> / •3	0	<u>3</u> / .10	0	<del>*</del>	*	*	<del>*</del>	*	*
Hauling	: 6	32.6	•3	•2		.07	: <del>*</del>	*	*	*	*	*
Other labor $\underline{6}/\dots$	: 6	36.8	.8	•5	•29	.18	: *	*	*	*	*	*
Total	: 56	100.0			<u>4</u> /	<u>4</u> /	: 100	100.0				
See footnotes at end or	:						<u> </u>	<del></del>				tinued

See footnotes at end of table.

	:			eorgia			:		Miss	sissippi		
Operation	: Number	:Proportion: of survey :		urs per re done	: Hours	per acre l acres	: Number	Proportion of survey:		rs per re done	: Hours	er acre acres
	growers reporting	: acres : :treated :	Man	Power	Man	Power	growers reportin	: acres : g:treated :	Man	Power	Man	Power
No preharvest	: : 0	0					: : 14	19.0				
Preharvest	: 100	100.0					: : 76	81.0				
Pruning	: 38	22.9	1.8	.2	.41	.05	: 19	23.3	2.2	0	.51	0
Removing wood		63.7	1.1	•4	.70	.25	· 28	16.1	1.8	1.5	.29	. 24
Plowing	. 4	<b>.</b> .8	1.3	1.3	.01	.01	: 3	•9	1.2	1.2	.01	.01
Fertilizing	: 92	86.6	.8	• 4	.69	•35	. 64	61.5	•7	.6	.43	•37
Discing		71.0	1.2	1.1	.85	.78	: 53	40.7	1.0	1.0	.41	.41
Spraying 1/		27.9	•9	•7	.25	.20	: 17	32.6	.6	.7	.20	.23
Dusting		2.6	.3	•3	.01	.01	1					
Irrigating		0	0	0	0	0	: 1	. 4	13.3	1.5	.05	.01
Mowing		27.8	1.5	1.1	.42	.31	: 20	20.8	1.1	1.1	.23	.23
Other 2/		51.0	16.9	2.4	8.62	1.22	. 20					
Cover crop:	. 20	71.0	10.9	2.4	0.02	1.22						
Plowing	• • *	*	*	*	<del>*</del>	<del>*</del>	. 0	0				
Discing		*	*	*	*	*	: 10	6.6	.8		.05	.05
Seeding	• <del>*</del>	*	*	*	<del>*</del>	<del>*</del>	: 20	10.0	•5		.05	.05
Fertilizing	· *	 *	. <del>.</del>	 *	 *	. <del>*</del>	: 0	0.01	• <i>&gt;</i>			
Total		100.0			11.96	3.18	: 90	100.0			2.23	1.60
10001	. 100	100.0			11.90	3.10	• 90	100.0			2.23	1.00
No harvest	: 11	4.8					: 6	10.4				
<pre>Harvest Nuts removed by:</pre>	: 89	95.2					84	89.6				
Machine shaking Hand shaking or	: 18	42.4	1.4	•9	•59	.38	: 11	19.3	4.0	1.9	.77	•37
knocking	: 8	4.7	4.0	0	.19	0	: 36	19.8	6.5	0	1.29	0
Falling naturally 5/	-	48.1			• + 9		: 37	50.5				
Nuts picked up by:	. 0)	10.1					• 51	<i>J</i> O • <i>J</i>				
Machine	· : 0	0	0	0	0	0	· : 0	0	0	0	0	0
Hand		95.2		0		0	. 80	83.0	32.0	0	23.87	0
Hauling		90.3	<u>3/</u> .6	.6	3/ .54	.54	: 75	76.5	.9	.6	.69	.46
Other labor 6/		90.3	.0	0	. 74	.)4	: 34	55.4	2.4	0	1.33	.40
Total	: 100	95.2			<u>4</u> /	4/	: 3 <sup>4</sup> : 90	100.0			27.95	.83
10 001	. 100	<b>フノ・</b> ←			<del>''</del> /	4/	• 50	100.0			C1.77	.03
Coo footnotes at and at	f table						<u>•</u>					<del></del>

See footnotes at end of table

	·			Mexico			:			states		
0	: . Number	:Proportion:		ırs per	: Hours	per acre	: . Number	Proportion:		rs per	: Hours p	er acre
Operation	growers	.or sarvey	acr	e done	: tota	l acres	growers	of survey	acr	e done	: total	acres
-		: acres :	Man	Power	Man	Power		acres :	Man	Power	Man	: Power
No preharvest	: 0	0					: : 46	4.8				
Preharvest	: : 13 :	100.0					: 313	95.2				
Pruning	: 8	10.7	4.9	0	.52	0	: 98	19.5	2.2	7	l. o	0.0
Removing wood		10.6	2.2	1.7	.23	.04	: 137	42.5	1.2	.1	.43	.02
Plowing		0	0		.23	.04	: 20	1.4	1.5	.5 1.5	.51 .02	.21
Fertilizing	: 9	96.5	2.3	•3	2.22	.29	: 220	75.2	1.1	.4	.83	.02
Discing		7.6	2.8	2.3	.21	.17	: 209	52.7	2.0	1.9	1.05	.30 1.00
Spraying $1/\dots$		96.1	1.2	1.1	1.15	1.06	: 46	38.2	1.0	.8	.38	.31
Dusting	: 0	0	0	0	0	0	: 3	1.4	•3	.3	.00	.00
Irrigating		96.0	14.4	.2	13.82	.19	: 14	18.6	13.0	•3 •2	2.42	.04
Mowing	: 2	4.2	1.8	1.8	.08	.08	47	18.6	1.5	1.1	.28	.20
Other 2/	: 3	7.0	21.7	• 3	1.52	.02	35	4.5	17.5	1.6	.79	.07
Cover crop:	:	·		. 3	/_	• 0 2	• 57	1.0	+1.0	1.0	•19	.01
Plowing	: 2	.2	4.0	4.0	.01	.01	: 16	2.5	.8	.8	.02	.02
Discing	: 2	3.2	3.7	3.7	.12	.12	: 34	2.5	1.5	1.5	.04	.04
Seeding	: 3	90.4	2.4	.8	2.17	.72	: 56	21.8	1.9	.8	.41	.17
Fertilizing		0	0	0	Ö	0	: 20	2.2	1.1	.6	.02	.01
Total	: 13	100.0			22.05	2.70	: 359	100.0			7.20	2.41
No harvest	<b>:</b> 3	3.5					: : 38	7.9				
Harvest  Nuts removed by:	10	96.5					: : 321	92.1				
Machine shaking Hand shaking or	10	96.5	4.4	4.0	4.25	3.86	: : 52	47.0	2.5	2.0	1.18	.94
knocking	0	0	0	0	0	0	• 55	5.3	5.2	0	-00	_
Falling naturally 5/		0	0	0	0	0	· 214			0	.28	0
Nuts picked up by:		O	0	O .	O	J	• 214	39.8				
Machine	: 3	7/ 95.4	6.1	5.1	5.82	4.87	: 6	16.9	4.0	a 1.	(0	
Hand		7/ 7.7	27.5	0	2.12	4.01	: 212	69.0	31.3	3.4	.68	•57
Hauling		<u>-</u> / 7.2	3.5	3.3	.25		: 165	63.8	3⊥•3 .8	0 .6	21.60	0
Other labor 6/		.3	17.9	J•J	•27 •05	.24	: 48	10.4	.o 2.6		.51	.38
Total	: 13	100.0			12.49	8.97	: 40 : 359	100.0	2.6	•5 	.27 24.52	.05 1.94

<sup>1/</sup> Spraying and dusting time combined in Florida. 2/ Includes such practices as thinning, setting out, grafting, and tying limbs. 3/ Data not obtained. 4/ Data incomplete. 5/ Requires no man or power hours. 6/ Mostly supervision but also includes such practices as grading, cleaning, and weighing. 7/ Will add to more than the percent of acreage harvested (96.5) as 177 acres were covered by both machine and hand.

<sup>---</sup> means not applicable; \* means data not obtained.

Table 15.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Arkansas, 1960-61

	: : Average	:	:	:	Propor	tion sold	l in:		:	Prop	ortion so	ld to:	
Variety	: price :	Quantity	Value	Oct.	Nov.	Dec.	Jan.	Feb. <u>l</u> /	Dealer	Shelle	r Auction	Trucke	0ther <u>2</u> /
	: .	:	:	:					:				
	: Cents	: Pounds	: Dollars	:		Percent	_		:		Percent		
Stuart	: •35	: 214,891	: 74,879	: 9	46	36	9		: 46		4	29	21
Success		<b>:</b> 7,880	: 2,522	:	50				:				100
Schley	: .34	: 44,647	: 15,034	:	50	25	25		: 50		50		
Mahan		: 350	: 119	:				100	: 100				
Van Deman	: .32	: 1,970	: 630		50	50			:				100
Other Improved	: •37	: 313,784	: 116,577	:	43	43	5	9	: 38	12	6	31	13
Total Improved		: 583,522	: 209,761	:					:				
	:	:	:	:					:				
Seedling	: .31	: 50,470	: 15,421		35	39	10	16	: 38	6	6	19	31
Total or Average		: 633,992	: 225,481	:					:				
	:	<u>:</u>	<u>:</u>	:					:				

 $<sup>\</sup>frac{1}{2}/$  Includes few March sales and other sales not specified by months.  $\overline{2}/$  Includes brokers, cooperatives, and not reported.

Table 16.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Florida, 1960-61 3/

	: Average	:	Quantity	: :	:			Proporti	ion	sold in	n:		:	Prop	ortion so	old to:	
Variety	: price : _	:	Quantity	:	Value	Nov.	:	Dec.	:	Jan.	Feb.	<u>l</u> /	Dealer	Shelle	r Auction	Trucke	r Other <u>2</u> /
	:	:	- 1	:	:								:				
	: <u>Cents</u>	:	Pounds	:	Dollars :				erce				:		Percent		
Stuart	~ .	:	, .	:	7,711:			49		15	2		: 72			- 28	
Success	.: .28	:	1,778	:	507 <b>:</b>	25		38		37			: 86			14	
Moneymaker	.: .24	:	4,737	:	1,113 :	29		57		14			: 88			12	
Moore	.: .28	:	700	:	199 :	100							: 100				
Schley	·: ·375	:	400	:	150 :			50			50		:			100	
Curtis	.: .34	:	125	:	42 :	50		50					: 100				
Mahan	·: <b>.</b> 60	:	600	:	360 :	50		50					:			100	
Van Deman	.: .30	:	600	:	180 :			50		50			: 100				
Other Improved	.: .29	:	17,407	:	5,110 :	32		44		24			: 88			12	
Total or Average		:		:	:								:				
Improved		:	48,225	:	15,372:								:				
	:	:		:	:								:				
Seedling	.: .30	:	19,660	:	5,985 :	34		48		14	4		: 81			19	
Total or Average.	.: .31	:	67,885	:	21,357:								:				
	:	_:		:	:								:				

<sup>3/</sup> Footnotes same as table 15.

Table 17.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Georgia, 1960-61

Varietv	Average	: Quantity	. Value		Proporti	ion sold in:	:	:	Propo	rtion so	ld to:	
Varie by	price	· duantered	: varue	Nov.	Dec.	Jan.	Feb. <u>1</u> /	Dealer	Sheller	Auction	Trucker	Other 2/
	Cents	: Pounds	: : Dollars :		Pe	ercent		:		Percent		
Stuart		<del>433,9</del> 78	: 154,343	30	58	11	1	· : 78	12	0	5	5
Success		15,985			47	20		: 86	14			, 
<b>Tec</b> he:	• .	: 77,922			54	18		: 69	15		8	8
Moneymaker	_	: 235,252			52	11	2	: 68	12		a	11
Moore:		: 294,965		35	60	_ <del>_</del>		: 61	22	0	4	13
Schley:	.40		: 160,839 :		58	14	1	: 70	20		Ŕ	2
Curtis:		: 13,234			<b>7</b> 5			:	25		25	50
Desirable:	• 37	: 74,399	: 27,479 :		53	5	5	: 36	36		9	19
Mahan:	• 33	: 2,160	: 711 :		100			: 50				50
Van Deman:	.29		: 11,155 :		57	13	Ο	: 72	14		7	7
Other Improved:		: 154,836	: 46,957 :	22	64	3	Ο	: 74	16		9	6
Total Improved:	. 32	: 1,745,391	: 381,985 :					:				
:		:	: :					:				
Seedling:		: 119,369		24	63	11	2	: 81	11		3	5
Total or Average:	• 33	: 1,864,760	: 618,848 :					:				
:		:	: :					:				

 $<sup>\</sup>frac{1}{2}\!\!\!\!/$  Includes few March sales and other sales not specified by months.  $\overline{2}\!\!\!\!\!/$  Includes brokers and cooperatives.

Table 18.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, Mississippi, 1960-61

	Average	:	:	:	Prop	ortion so	ld in:		:	Propor	rtion sold	to:	
Variety	price	Quantity	Value	Oct.	Nov.	Dec.	Jan.	Feb. <u>l</u> /	Dealer	Sheller	Auction	Trucker	Other <u>2</u> /
Stuart	Cents	: Pounds 423,708	: Dollars : 149,038	: 14	43	Percent	. 6	4	: : 92	4	Percent	1.	3
Success	.32	78,924 62,680	: 25,363	•	46 44	30 31	10 6	4 6	: 90 : 90	7			3 10
Schley	: •33	: 58,420	: 19,456		36	36 42	10 10	18	: 86				14
Other Improved: Total Improved:		: 136,857 : 760,589	: 50,287 : 267,505	: <u></u>	35 	4 <u>2</u>	<u></u>	10	: 100	<u></u>			
Seedling Total or Average		: 73,136 : 833,725	: 20,962 : 288,467		26 	33	15 	15 	: : 96 :	4 		 	 
:		:	:	:					:				

 $<sup>\</sup>underline{1}/$  Includes few March sales and other sales not specified by months.  $\underline{2}/$  Includes brokers and cooperatives.

Table 19.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, New Mexico, 1960-61

Voniotr	: : Average	:			Proportion	n sold in	1:	:	Propo	ortion so	ld to:	
Variety	: price	Quantity	Value	Nov.	Dec.	Jan.	: Feb. <u>1</u> /	Dealer	Sheller	Auction	Trucker	Other <u>2</u> /
	: Cents	: Pounds	Dollars :		Perc	ent		:		Percen	t	
Schley Other 3/		: 5,749,462 : 2,059,009 :			33	33	25 18	: 20 : 14	 57			80 29
Seedling $\cdots$	·: .38	: 19,220 :	7,303:	33	33	34		:				100
Total	·: .38 :	: 7,827,691 :	2,974,291:					: :		<b></b>		

 $<sup>\</sup>frac{1}{2}$  Includes few March sales and other sales not specified by months.  $\frac{2}{2}$  Includes other growers.  $\frac{3}{2}$  Includes Bradley, Burhett, and other western varieties.

Table 20.--Price, quantity and value of pecan sales by growers, by variety, month of sale, and type of outlet, South Carolina, 1960-61

:	Average	:	:	<b>:</b>	Prop	ortion so	old in:		:	Prop	ortion sol	.d to:	
	price	Quantity:	Value :	Oct.	Nov.	Dec.	Jan.	Feb. <u>l</u> /	Dealer	Shelle	r Auction	Trucker	Other <u>2</u> /
:	Cents	: Pounds	: : Dollars			Percen	 t		:		Percent		
Stuart:		21,816	7,585		85	7	<u> </u>	4	: 50	19		31	
Success (1)		2,000	: 560		33	33	34		: 100				
Moneymaker		: 3,970	: 1,216	:	45	<b>3</b> 3	22		: 60	20		20	
Schley		: 5,361	: 2,187	:	50	33	17		: 50			. 50	
Mahan (1):		<b>:</b> 45	: 20	:	100	·			:			100	
Van Deman (1):		: 160	: 56	:	100				:			100	
Other Improved:	.37	: 59,52 <u>7</u>	: 21,744	<b>:</b> 5_	62	19	14		: 43	99		48	
Total Improved:	.36	: 92,879	: 33,368	:					<u>:</u>				
Seedling	.31 .36	: : 1,986 : 94,865	: : 624 : 33,992	: : :	50 	50 			: : 25 ·			75 	

<sup>1/</sup> Includes few March sales and other sales not specified by months.  $\overline{2}/$  Includes brokers and cooperatives.

Table 21.--Number of pecan farms and number of pecan trees by State and U.S. total, 1954 and 1959

:	Type :	Numbe	er of farms	Numbe	er of trees
State :	tree :	1954	: 1959	1954	: 1959
	<del>-</del>				
Alabama:	Improved:	10,266	8,976	546,657	463,998
	Seedling :	3,788	4,297	87,622	91,963
:	Total :	14,054	13,273	634,279	555,961
:	:		3 000	7( ((0	70 600
Arkansas		1,922	1,309	76,668	79,620
:	Seedling :	894	680	33,159	58,318
:	Total :	2,816	1,989	109,827	137,938
Florida	Improved	3,104	2,807	143,085	147,858
	Seedling:	٠, ٠	2,212	51,663	66,028
•	Total :	0 /	5,019	194,748	213,886
:	10001	,,			
Georgia:	Improved:	15,093	13,354	1,854,828	1,626,069
	Seedling :		6,514	130,135	152,206
:	Total :	20,136	19,868	1,984,963	1,778,275
:		1,20	449	10,021	40,142
Kentucky	Total	430	447	10,021	•
Louisiana	Tmnroved	2,761	2,750	184,355	206 <b>,</b> 810
	: Seedling :	^ ·	2,210	147,760	139,799
	Total :	\ ' _	4,960	332,115	346,609
:	:			-201	07.0 57.0
Mississippi:	: Improved :	7,563	6,476	317,524	318,518
:	: Seedling :		3,242	72,709	85,581
:	: Total :	10,603	9,718	390,233	404,099
Missouri	: Total :	1,304	1,455	35,630	109,154
111550411111111111111111111111111111111	:			, ,	
New Mexico:	: Total :	283	318	104,473	121,709
North Carolina	Tmnmaxed		3,362		45,140
	: Seedling		712	2/	10,553
	Total		4,074	<b>=</b>	55,693
	. 10001		,,,,,		
Oklahoma	: Improved		1,399	133,231	129,308
:	: Seedling	: 7,441	5,772	1,108,530	1,011,894
;	: Total	9,525	7,171	1,241,761	1,141,202
C	. T	3,188	3,327	119,995	115,197
South Carolina			1,035	15,735	24,422
	Seedling		4,362	135,730	139,619
	Total	3,973	4,302	±37,130	137,017
Tennessee	Total	2,099	1,645	15,110	22,082
Texas	: Improved	8,463	6,356	605,638	647,517
	: Seedling		9,478	1,589,702	1,419,592
	Total	20 (00	15,834	2,195,340	2,067,109
	:	:		0 0	2 502 225
Total U.S. 1/			50,116	3,981,981	3,780,035
	: Seedling		36,152	3,237,015	3,060,356
	: Total	90,452	86,268	7,218,996	6,840,391
Total U.S. <u>3</u> /	Total	94,568	90,135	7,384,230	7,133,478
	<u>:                                      </u>				

 $<sup>\</sup>underline{1}/$  Only States with breakdown of improved and seedling are included in these totals.  $\underline{2}/$  Not available.  $\underline{3}/$  Includes all States.

Table 22.--The production of improved pecans, by States, 1930-62

Year	Alabama	Arkansas	Florida	Georgia	Louisiana	Mississippi	: New : Mexico	: North : Carolina	Oklahoma	: South : : Carolina :	Texas	Total
:						1,000	Pounds					
1962 1/.:	4,200	600	1,500	12,000	3,000	3,500	7,500	1,000	800	300	2,400	36,800
1961	42,000	1,000	3,100	65,200	3,500	10,500	4,650	1,300	700	6,800	3,600	142,350
1960:		2,100	900	29,500	4,500	8,500	8,000	2,420	3,000	3,400	4,600	80,220
1959 :		<sup>2</sup> 800	2,500	35,000	2,000	2,200	5,450	1,050	500	3,700	4,800	70 <b>,</b> 200
1958:		800	1,600	37,700	4,800	7,800	4,500	2,700	1,600	7,400	5,000	105,900
1957:	3,300	1,500	1,300	4,700	2,200	3,400	5,400	650	2,200	910	8,600	34,160
1956:	24,500	850	2,200	51,000	3,600	6,100	3,500	2,200	600	7,900	4,400	106,850
1955:	6,800	1,800	6,400	8,000	2,000	4,500	3,800	300	3,300	200	5,700	42,800
1954:	6,500	700	1,500	16,400	3,750	2,400	3,790	860	1,500	2,300	4,100	43,800
1953:	24,000	1,600	4,000	46,500	6,000	7,050	2,510	3,175	1,600	5,580	4,200	106,215
1952:	11,700	850	2,800	41,000	3,200	2,800	3,490	2,340	340	3,050	8,000	79.570
1951:	21,300	800	3,440	42,300	3,450	7,000	1,840	2,190	1,500	3,680	1,100	88,600
1950:	9,800	400	2,350	35,000	1,900	1,706	1,890	1,492	630	2,550	5,070	62,788
1949:	11,500	650	1,790	14,620	3 <b>,</b> 950	5,500	1,390	2 <b>,</b> 255	2,040	2,350	4,050	50,105
1948:	16,800	1,090	2,520	34 <b>,</b> 452	4,700	5 <b>,</b> 000		2,210	1,000	2,960	6,800	77,532
1947:	6,175	654	1,590	23,444	1,500	1,305		1,630	3,100	2,695	3,100	45,193
1946:		250	2,340	13,000	2,300	1,920		1,150	1,100	1,390	3,400	33,492
1945:	9,680	882	2,209	30,954	1,900	3,000		2,741	1,500	2,500	3,870	59,236
1944:		504	2 <b>,</b> 856	28,140	3,744	4,980		1,960	1,400	1,746	5,400	61,188
<b>19</b> 43:	9 <b>,</b> 655	1,200	2,579	25,620	2,640	4,900		2,750	1,550	2,311	3,900	57,105
1942:	8,064	900	2,700	22,300	1,900	3,500		2,110	300	2,083	1,500	45,357
1941:		682	2,616	22,549	1,400	3,927		3,340	1,224	2,185	2,873	51,349
1940:	4,558	435	2,103	20,296	3,074	1,672		2,340	1,960	1,946	3,690	42,074
1939:	7,600	<b>66</b> 8	1,944	18,337	2,153	4,305		1,280	760	2,007	1,843	40,897
1938:	4,247	291	2,038	18,348	2,140	2,586		2,700	252	1,750	920	35,272
1937:	6,118	527	1,463	16,925	3,326	5,208		2,430	920	1,705	1,350	39,972
1936:		210	1,610	16,898	1,722	2,394		2,070	90	2,178	470	32,248
1935:		430	1,253	11,827	1,934	3,638		1,520	1,120	1,153	2,250	29,445
1934:	2,821	220	887	9,960	960	1,380		1,200	370	1,060	600	19,458
1933:	3,365	340	1,024	9,495	2,326	3,056		920	260	1,053	1,080	22,919
1932:	1,706	210	541	4,128	1,356	1,400		610	345	697 -00	800	11,793
1931:		350	1,667	8,607	1,802	3,240		760	135	788	1,190	21,967
1930:	2,600	210	840	4,536	1,595	2,420		460	75	729	400	13,865
:												

<sup>1</sup> December estimate.

Table 23.--The production of seedling pecans, by States, 1930-62

Year :	Alabama	Arkansas	: Florida	: Georgia	Louisiana	Mississippi	: New : Mexico	: North : Carolina	Oklahoma	South : Carolina :		Total
:						1,000 I	ounds					
1962 <u>1</u> / .:	1,800	3,000	1,000	3,000	3,000	4,500		300	6,200	100	9,600	32,500
1961 • • • • :		5,100	1,700	13,400	32,500	15,000		200	10,900	1,200	16,400	104,400
1960 • • • • :		8,400	900	8,200	10,500	9,300		630	38,000	900	26,400	107,280
L959 • • • • :		3,800	2,000	8,000	18,000	3,200		200	8,500	900	27,200	74,800
1958 • • • •		1,550	800	8,300	8,700	7,200		400	13,900	1,600	21,000	67,450
 1957••••	700	8,000	1,100	2,800	14,900	4,300		250	28,500	190	46,700	107,440
1956		2,950	1,800	9,000	10,400	6,000		300	6,500	1,500	23,100	67,550
1955 • • • • :	,	6,150	4,500	2,000	23,000	5,500		50	29,700	100	32,300	104,500
1954 :	,	1,850	1,060	3,600	6, 750	2,600		140	13,000	400	19,900	50,800
1953 • • • •		9,050	3,300	10,100	18,000	10,000		605	26,000	1,100	23,800	107,955
1952	,	2,050	1,500	9 <b>,</b> 500	10,300	3,200		206	2,660	550	39,200	71,866
1951 • • • • :	. * '	4,550	1,840	9,200	12,250	6,600		245	23,500	650	4,600	68,135
1950 · · · :		2,050	1,800	6,000	7,200	1,994		148	6,370	450	33,930	61,842
1949		4,250	1,340	2,380	13,050	4,500		250	21,960	390	24,940	75,585
1948 :		4,650	2,060	5,148	14,300	5,000		218	13,000	485	50,200	98,511
1947:	1,265	3,196	1,060	3,816	4,000	1,595		242	40,900	435	17,900	74,409
1946 <b>:</b>	2,098	950	1,760	3,000	7,150	2,430		100	5,900	245	19,100	42,733
Ĺ945 • • • • :	2,420	4,018	1,735	5,896	7,700	4,250		339	24,500	380	28,380	79,618
L944 • • • • :		3,696	2,244	5,360	10,656	4,020		215	12,600	383	39,600	80,916
L943 • • • • :	2,567	3,400	1,945	4,880	9,360	4,100		370	24,450	345	22,100	73,517
1942:	2,016	2,500	1,900	4,200	4,500	2,800		290	3,700	311	8,800	31,017
1941:	2,317	3,578	2,056	3,671	4,200	2,963		330	29,376	327	19,227	68,045
Ĺ940 · · · · :	1,140	2,467	1,461	3,304	5,710	1,424		285	26,040	398	37,310	79,539
1939 • • • • :	2,262	2,875	1,528	3,493	5,023	3,579		220	18,240	411	17,157	54,788
1938 • • • •	1,129	1,949	1,537	2,742	4,548	2,202		300	1,848	285	22,080	38,620
1937 • • • • :	1,726	4,738	1,017	2,755	7,762	3,771		300	17,480	325	25,650	65,524
1936 • • • • :	1,224	2.030	1,030	2,982	5,454	1,806		370	1,910	297	9,930	27,033
1935 • • • • :	1,080	4,370	736	2,253	6,858	2,858		340	26,880	157	47,750	93,282
1934 • • • • :	652	2,380	478	2,040	3,212	1,084		340	11,130	172	14,400	35,898
1933 • • • • :	739	3,860	505	1,945	8,249	2,401		290	10,240	171	25,920	54,320
1932 • • • • •	374	2,590	243	1,032	4,808	934		220	22,655	123	22,000	54,979
1931 :	702	4,400	681	1,889	6,390	2,760		290	13 <b>,</b> 365	162	33,810	64,449
1930 • • • • :	532	2,790	310	1,064	6,378	2,960		230	14,925	171	13,100	42,460

<sup>1/</sup> December estimate.

Year	Alabama	Arkansas	Florida	Georgia	Louisiana	Mississippi	New Mexico	: North : Carolina	Oklahoma	: South : : Carolina :	Texas	Total
:			- <b></b>		<del>-</del>	1,000 I	Pounds	<b>.</b>				
1962 <u>1</u> /.:	6,000	3,600	2,500	15,000	6,000	8,000	7,500	1,300	7,000	400	12,000	69,300
1961:	50,000	5,100	4,800	78,600	36,000	25,500	4,650	1,500	11,600	8,000	20,000	246,750
1960:	17,300	10,500	1,800	37,700	15,000	17,800	8,000	3,100	41,000	4,300	31,000	187,500
1959 :	15,200	4,600	4,500	43,000	20,000	5,400	5,450	1,250	9,000	4,600	32,000	145,000
1958:	36,000	2,350	2,400	46,000	13,500	15,000	4,500	3,100	15,500	9,000	26,000	173,350
1957:	4,000	9,500	2,400	7,500	17,100	7,700	5,400	900	30,700	1,100	55,300	141,600
1956:	30,500	3,800	4,000	60,000	14,000	12,100	3,500	2,500	7,100	9,400	27,500	174,400
1955:	8,000	7,950	10,900	10,000	25,000	10,000	3,800	350	33,000	300	38,000	147,300
1954:	8,000	2,550	2,560	20,000	10,500	5,000	3,790	1,000	14,500	2,700	24,000	94,600
1953:	30,000	10,650	7,300	56,600	24,000	17,050	2,510	3,780	27,600	6,680	28,000	214,170
1952:	14,400	2,900	4,300	50,500	13,500	6,000	3,490	2,546	3,000	3,600	47,200	151,436
1951:	26,000	5,350	5,280	51,500	15,700	13,600	1,840	2,435	25,000	4,330	5,700	156,735
1950:	11,700	2,450	4,150	41,000	9,100	3,700	1,890	1,640	7,000	3,000	39,000	124,630
1949:	14,025	4,900	3,130	17,000	17,000	10,000	1,390	2,505	24,000	2,740	29,000	125,690
1948:	20,250	5,740	4,580	39,600	19,000	10,000		2,428	14,000	3,445	57,000	176,043
1947:	7,440	3 <b>,</b> 850	2,650	27,260	5,500	2,900		1,872	44,000	3,130	21,000	119,602
1946:	8,740	1,200	4,100	16,000	9,450	4,350		1,250	7,000	1,635	22,500	76,225
1945:	12,100	4,900	3,944	36,850	9,600	7,250		3,080	26,000	2,880	32,250	138,854
1944:	12,600	4,200	5,100	33,500	14,400	9,000		2 <b>,</b> 175	14,000	2,129	45,000	142,104
1943:	12,222	4,600	4,524	30,500	12,000	9,000		3,120	26,000	2,656	26,000	130,622
1942:	10,080	3,400	4,600	26,500	6,400	6,300		2,400	4,000	2,394	10,300	76,374
1941:	12,870	4,260	4,672	26,220	5,600	6,890		3,670	30,600	2,512	22,100	119,394
1940:	5,698	2,902	3,564	23,600	8,784	3,096		2,625	28,000	2,344	41,000	121,613
1939 :	9,862	3,543	3,472	21,830	7,176	7,884		1,500	19,000	2,418	19,000	95,685
1938:	5,376	2,240	3,575	21,090	6,688	4,788		3,000	2,100	2,035	23,000	73,892
1937:	7,844	5,265	2,480	19,680	11,088	8,979		2,730	18,400	2,030	27,000	105,496
1936:	5,830	2,240	2,640	19,880	7,176	4,200		2,440	2,000	2,475	10,400	59,281
1935:	5,400	4,800	1,989	14,080	8,792	6,496		1,860	28,000	1,310	50,000	122,727
1934:	3,483	2,600	1,365	12,000	4,172	2,464		1,540	11,500	1,232	15,000	55,356
1933:	4,104	4,200	1,529	11,440	10,575	5,457		1,210	10,500	1,224	27,000	77,239
1932:	2,080	2,800	784	5,160	6,164	2,334		830	23,000	820	22,800	66,772
1931:	4,130	4,750	2,348	10,496	8,192	6,000		1,050	13,500	950	35,000	86,416
1930:	3,132	3,000	1,150	5,600	7,973	5,380		690	15,000	900	13,500	56,325

<sup>1/</sup> December estimate.

<sup>1/</sup> December estimate.

<sup>2/</sup> Less than 0.5 percent.

Table 26.--Average prices per pound to growers for all pecans, by States, 1930-62

Year	Alabama	Arkansas	Florida	Georgia	Louisiana	Mississippi	New Mexico	: North : Carolina	Oklahoma	: South : : Carolina :	Texas	Total
;	: :					Cent	s					
1962:												
1961:	: 18.5	18.2	18.7	18.3	16.9	16.4	25.0	21.3	17.7	16.9	19.0	18.1
1960	32.7	31.1	31.1	32.5	30.2	30.1	38.0	32.1	29.6	30.9	29.0	31.0
1959 :	30.8	35.1	29.2	33.2	32.3	33•5	37.0	31.1	31.7	30.0	32.3	32.5
1958:		30.2	26.2	29.0	27.4	25.5	35.0	26.3	28.4	28.5	28.6	28.1
1957:		22.9	26.4	28.8	22.3	24.7	32.0	30.4	22.1	30.0	23.1	23.7
1956:	: 18.0	20.2	17.1	17.6	18.2	17.7	25.0	19.6	19.5	18.8	20.3	18.5
1955 :		32.0	37.9	40.0	29.4	32.7	40.0	42.7	30.3	41.5	31.4	32.8
1954:		25.2	30.2	30.8	25.9	26.6	35.0	29.1	27.2	29.8	27.0	28.6
1953:	: 15.4	15.4	14.7	<b>1</b> 6.9	15.7	15.0	25.0	20.1	15.5	18.0	17.0	16.3
1952:	23.4	21.2	21.0	23.8	20.0	20.9	25.0	24.7	19.7	24.0	20.6	22.1
1951:	19.1	18.7	18.3	20.4	19.3	17.4	30.0	24.5	18.6	24.0	22.8	19.7
1950:	29.7	25.9	27.5	30.6	26.4	27.6	35.0	30.6	26.9	30.5	27.3	28.8
1949:		18.5	17.9	20.8	17.1	17.6	25.0	24.6	18.7	20.8	18.3	18.8
1948:	13.5	10.6	11.1	12.9	12.3	12.8		21.6	11.5	14.3	11.2	12.2
1947:	28.2	19.0	22.7	27.4	24.6	24.4		32.3	18.4	25 <b>.</b> 8	21.2	22.3
1946:	36.4	36.0	33.2	40.4	30.7	31.3		40.1	30.7	39.4	29.9	33.7
1945:		22.9	23.9	27.9	21.1	21.9		30.2	20.6	29.5	20.9	23.8
1944:	26.2	23.1	22.4	26.1	18.6	21.3		31.9	17.1	29.3	18.2	21.5
1943:		22.9	23.4	28.4	20.2	21.3		29.0	19.6	27.1	20.0	23.1
1942:		16.0	16.3	18.2	15.4	16.4		18.4	16.5	18.2	17.0	17.1
1941:		10.9	10.1	11.5	10.0	9•9		15.7	8.8	13.2	9.6	10.3
1940:		9.0	9.6	11.5	9•7	12.6		14.6	7.1	13.3	7.3	8.9
1939:	10.1	9.2	8.4	11.4	9.6	8.7		15.4	8.1	14.1	8.8	9.7
1938:	10.5	8.0	8.6	10.7	9.5	9.9		13.6	7.6	12.9	7.3	9.4
1937:		5.8	7•5	9.7	8.2	8.4		15.6	5•5	13.7	6.5	7.8
1936:		10.3	11.7	13.2	12.2	12.3		18.5	9.2	16.1	10.0	12.4
1935:		6.8	10.0	9.9	8.7	11.1		18.3	4.2	15.9	5.1	6.8
1934:		9.8	13.1	12.9	12.4	16.4		19.1	11.9	16.8	11.4	12.6
1933:		7.1	10.3	11.0	7.0	10.3		17.4	5.6	14.3	6.2	8.1
1932:		7.0	12.1	11.6	8.3	11.7		15.4	3 <b>.</b> 6	13.4	4.3	5•9
1931:		6.7	12.2	10.9	9.4	10.8		18.4	5.1	16.0	5.7	7.8
1930:	22.8	13.3	25.8	27.0	14.4	18.7		28.0	9.2	26.1	11.5	15.0
:												

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Table 28.--Average prices per pound to growers for seedling pecans, by States, 1930-62

Year	Alabama	Arkansas	Florida	Georgia	Louisiana	Mississippi	New Mexico	: North : Carolina	Oklahoma	: South : : Carolina :	Texas	: Total
	: :				<b></b> -	Cent	s				. <b></b> .	
1962	:											
1961	: 15.5	17.5	16.0	15.0	16.5	15.0		16.0	17.0	14.0	17.0	16.2
1960	: 28.5	30.5	27.0	29.0	29.0	28.0		25.0	29.0	27.0	28.0	28.7
1959	: 28.0	34.5	27.0	29.5	32.0	32.0		26.0	31.0	26.0	31.0	31.0
1958	: 25.0	29.5	22.0	24.0	27.0	25.5		21.0	27.5	22.0	27.0	26.3
1957	: 22.0	22.0	22.0	23.5	21.5	21.5		25.0	21.5	22.0	21.5	21.6
1956	: 16.0	19.5	16.0	15.0	18.0	16.5		16.0	18.5	15.0	18.5	17.4
1955	: 34.0	30.0	32.0	32.0	29.0	29.0		33.0	29.5	35.0	29.5	29.6
1954	<b>:</b> 25.5	23.0	25.0	25.0	23.0	23.0		22.0	26.5	23.0	25.5	25.2
1953	: 13.0	15.0	13.0	14.0	15.0	18.5		15.0	15.0	13.7	15.5	14.7
1952	: 18.5	20.0	18.0	18.5	18.5	15.0		20.0	18.5	18.5	19.0	18.8
1951		18.0	15.0	15.5	18.0	15.0		19.0	18.0	18.5	20.0	17.2
1950		25.0	25.5	25.5	25.0	25.0		23.0	26.0	24.5	26.0	25.7
1949		18.0	15.7	16.5	16.0	15.0		19.0	18.0	16.5	17.0	17.0
1948		9.5	9.3	9.0	10.5	9.4		16.0	10.5	10.0	10.0	10.0
1947		18.0	20.0	20.5	21.0	19.0		26.0	17.5	18.0	19.0	18.3
1946		34.0	29.5	31.2	29.4	28.0		31.8	28.7	29.5	28.0	28.8
1945		21.0	20.5	21.6	20.0	19.5		24.2	20.0	22.5	19.5	20.0
1944		22.0	18.5	18.4	16.2	16.5		24.5	15.8	21.8	16.6	16.9
1943		20.0	20.0	21.2	18.5	17.2		22.0	18.9	21.0	18.3	19.0
1942		13.0	14.0	14.8	13.5	14.5		14.0	15.9	13.0	15.5	14.6
1941		9.5	7.8	7.9	8.2	7.7		13.0	8.5	9.7	8.5	8.5
1940		8.0	7.2	7.5	7.8	9.6		11.0	5 <b>.</b> 6	9.7	6.6	6.9 7 <b>.</b> 8
1939		7.7	7.0	8.0	7.7	6.8		12.0	7.9	10.0 9.0	8.0 7.0	7.2
1938		7.0	6.8	8.1	7.8	7.5 5.6		10.3 12.0	6.6 5.1	10.0	6.1	5.8
1937		5.0	5.5	7.1	6.5				8.8	11.3	9.6	9.6
1936		9.5	8.6	8.9 5.8	10.9	8.8 7.5		14.5 15.1	4.0	11.3	9.0 4.7	9.0 5.0
1935		6.0	6.7 9.6	9.6 8.6	7.3 11.0	13.0		16.0	11.6	12.2	11.0	11.0
1934		9.0	7.0	6.0	6.0	7.5		12.5	5.4	10.0	5.8	6.0
1933		6.5	8.0	6.2	7.0	7.5		11.0	3.5	9.5	4.0	4.4
1932	_	6 <b>.</b> 5 6.0	8.0	6.0	7.5	7.0		14.0	5.0	11.0	5.3	5.8
1931	-	12.0	17.0	14.0	12.0	12.0		18.0	9.1	18.0	11.0	10.8
1930	: 12.0	16.0	11.0	14.∪	16.0	16.0		10.0	7•≖	10.0	11.0	10.0
	<u>:</u>											

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Table 29.--Imports and exports of shelled and in-shell pecans, 1950-1961

Year :	<u> </u>	Imports	Ex	Exports				
	Shelled	: In-shell	: Shelled	: In-shell				
:			Pounds					
1961 1960 1959 1958 1957 1956 1955 1954 1953 1952 1951	66,280 466,980 535,572 382,468 378,834 247,109 464,437 421,085 247,731 217,309 374,515 624,529	442,040 921,361 121,664 47,820 132,046 737,854 38,448 	1,322,069 996,674 867,505 1,006,824 951,818 779,242 632,372 731,236 949,836 712,922 620,182 517,507	885,219 486,364 452,503 433,638 435,655 557,095 259,380 528,296 670,173 658,114 406,155 325,596				

Source: United States Department of Commerce, Bureau of the Census, monthly issues of "F.T. 110" and "F.T. 410."

